### The Dominion of Canada General Insurance Company

### Profile 1 - Commercial Vehicle:

# Operator 1:

Male, Age 45
No driver training
Licensed 25 years, Appropriate class license
New business
1 AF 12 months ago
No convictions in 3 years
2013 Ford Ecoline E450, SD Cutaway
Use: wholesale delivery truck for a T.V sales and service operation
List Price New: \$34,050

Implementation Dates (D/M/Y)						
New Business:	1-Jun-21					
Renewals:	1-Jul-21					

# Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$500 Deductible
Comprehensive \$500 Deductible

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1056	132	244	10	1442	34	15	461	130	640	2082
Proposed	1057	137	187	10	1391	42	15	329	78	464	1855
% +/- to Current Rates	0.09%	3.79%	-23.36%	0.00%	-3.54%	23.53%	0.00%	-28.63%	-40.00%	-27.50%	-10.90%
005 Current	1056	132	244	10	1442	34	15	461	130	640	2082
Proposed	966	113	155	10	1244	40	15	259	61	375	1619
% +/- to Current Rates	-8.52%	-14.39%	-36.48%	0.00%	-13.73%	17.65%	0.00%	-43.82%	-53.08%	-41.41%	-22.24%
006 Current	1056	132	244	10	1442	34	15	461	130	640	2082
Proposed	981	115	157	10	1263	40	15	241	61	357	1620
% +/- to Current Rates	-7.10%	-12.88%	-35.66%	0.00%	-12.41%	17.65%	0.00%	-47.72%	-53.08%	-44.22%	-22.19%
007 Current	1056	132	244	10	1442	34	15	461	130	640	2082
Proposed	966	113	155	10	1244	40	15	259	61	375	1619
% +/- to Current Rates	-8.52%	-14.39%	-36.48%	0.00%	-13.73%	17.65%	0.00%	-43.82%	-53.08%	-41.41%	-22.24%

<sup>\*</sup> Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Current:	Class	44	Discounts	None
	DR	1	Surcharges	None
	LPN Rated	Heavy		

Proposed:	Class	44	Discounts	10% Conviction Free
	DR	1	Surcharges	None
	LPN Rated	Heavy		

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### Profile 2 - Commercial Vehicle:

### Operator 1:

Male, Age 35 No driver training Licensed 12 years, Appropriate class license New business 1 AF 12 months ago

No convictions in 3 years 2014 Dodge Ram Cargo Van

Use: wholesale delivery truck for a computer sales and service operation

List Price New: \$29,845

Implementation Dates (D/M/Y)					
New Business:	1-Jun-21				
Renewals:	1-Jul-21				

### Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$500 Deductible
Comprehensive \$500 Deductible

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	969	121	203	10	1303	34	15	421	118	588	1891
Proposed	824	106	172	10	1112	37	15	279	70	401	1513
% +/- to Current Rates	-14.96%	-12.40%	-15.27%	0.00%	-14.66%	8.82%	0.00%	-33.73%	-40.68%	-31.80%	-19.99%
005 Current	969	121	203	10	1303	34	15	421	118	588	1891
Proposed	753	88	142	10	993	36	15	219	55	325	1318
% +/- to Current Rates	-22.29%	-27.27%	-30.05%	0.00%	-23.79%	5.88%	0.00%	-47.98%	-53.39%	-44.73%	-30.30%
006 Current	969	121	203	10	1303	34	15	421	118	588	1891
Proposed	765	89	144	10	1008	36	15	204	55	310	1318
% +/- to Current Rates	-21.05%	-26.45%	-29.06%	0.00%	-22.64%	5.88%	0.00%	-51.54%	-53.39%	-47.28%	-30.30%
007 Current	969	121	203	10	1303	34	15	421	118	588	1891
Proposed	753	88	142	10	993	36	15	219	55	325	1318
% +/- to Current Rates	-22.29%	-27.27%	-30.05%	0.00%	-23.79%	5.88%	0.00%	-47.98%	-53.39%	-44.73%	-30.30%

<sup>\*</sup> Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Current:	Class	36	Discounts	None
	DR	1	Surcharges	None
	LPN Rated	Light		

Proposed:	Class	36	Discounts	10% Conviction Free
	DR	1	Surcharges	None
	CLEAR Rated	Veh Code 2856; RG:	: AB 8, COLL 21, COM	IP 22, DCPD 20

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### Profile 3 - Commercial Vehicle:

#### Operator 1:

Male, Age 40
No driver training
Licensed 20 years, Appropriate class license
Renewal, Insured with current insurer for the last 10 years
No AF accidents in 10 years
No convictions in 10 years
2012 Ford F150 Lariat Supercab 2WD
Use: Artisans Truck. No personal use
List Price New: \$44,100

Implementation Dates (D/M/Y)						
New Business:	1-Jun-21					
Renewals:	1-Jul-21					

#### Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	535	67	135	10	747	34	15	322	142	513	1260
Proposed	425	55	97	10	587	17	15	156	72	260	847
% +/- to Current Rates	-20.56%	-17.91%	-28.15%	0.00%	-21.42%	-50.00%	0.00%	-51.55%	-49.30%	-49.32%	-32.78%
005 Current	535	67	135	10	747	34	15	322	142	513	1260
Proposed	388	45	80	10	523	16	15	122	57	210	733
% +/- to Current Rates	-27.48%	-32.84%	-40.74%	0.00%	-29.99%	-52.94%	0.00%	-62.11%	-59.86%	-59.06%	-41.83%
006 Current	535	67	135	10	747	34	15	322	142	513	1260
Proposed	394	46	82	10	532	16	15	114	56	201	733
% +/- to Current Rates	-26.36%	-31.34%	-39.26%	0.00%	-28.78%	-52.94%	0.00%	-64.60%	-60.56%	-60.82%	-41.83%
007 Current	535	67	135	10	747	34	15	322	142	513	1260
Proposed	388	45	80	10	523	16	15	122	57	210	733
% +/- to Current Rates	-27.48%	-32.84%	-40.74%	0.00%	-29.99%	-52.94%	0.00%	-62.11%	-59.86%	-59.06%	-41.83%

<sup>\*</sup> Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Current:	Class	35	Discounts	None
	DR	6	Surcharges	None
	LPN Rated	Light		

Proposed:	Class	35	Discounts	10% Conviction Free
	DR	6	Surcharges	None
	CLEAR Rated	Veh Code 3630; RG	: AB 5, COLL 21, COM	MP 25, DCPD 22

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### Profile 4 - Commercial Vehicle:

Operator 1:

Male, Age 45
No driver training
Licensed 25 years, Appropriate class license
New business
No AF accidents in 10 years
No convictions in 10 years
2012 Mack Granite GU813 Tri Axle Dump
List Price New: \$148,000

Implementation Dates (D/M/Y)						
New Business:	1-Jun-21					
Renewals:	1-Jul-21					

### Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$5000 Deductible
Comprehensive \$5000 Deductible

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1140	142	486	10	1778	34	15	687	143	879	2657
Proposed	1984	256	993	10	3243	91	15	1072	138	1316	4559
% +/- to Current Rates	74.04%	80.28%	104.32%	0.00%	82.40%	167.65%	0.00%	56.04%	-3.50%	49.72%	71.58%
005 Current	1140	142	486	10	1778	34	15	687	143	879	2657
Proposed	1813	212	820	10	2855	87	15	843	109	1054	3909
% +/- to Current Rates	59.04%	49.30%	68.72%	0.00%	60.57%	155.88%	0.00%	22.71%	-23.78%	19.91%	47.12%
006 Current	1140	142	486	10	1778	34	15	687	143	879	2657
Proposed	1841	215	834	10	2900	87	15	784	108	994	3894
% +/- to Current Rates	61.49%	51.41%	71.60%	0.00%	63.10%	155.88%	0.00%	14.12%	-24.48%	13.08%	46.56%
007 Current	1140	142	486	10	1778	34	15	687	143	879	2657
Proposed	1813	212	820	10	2855	87	15	843	109	1054	3909
% +/- to Current Rates	59.04%	49.30%	68.72%	0.00%	60.57%	155.88%	0.00%	22.71%	-23.78%	19.91%	47.12%

<sup>\*</sup> Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Current:	Class	42	Discounts	None
	DR	6	Surcharges	None
	LPN Rated	Heavy		

Proposed:	Class	42	Discounts	10% Conviction Free
	DR	6	Surcharges	None
	LPN Rated	Heavy		

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## Interurban Truck - Profile 1

Operator 1:

No driver training
Licensed 19 years, Appropriate class license
New business
No AF accidents in 10 years
No convictions in 10 years
2012 Freightliner Cascadia

Use: 50% Ontario exposure, radius of operation over 160 km

List Price New: \$162,000

Implementation Dates (D/M/Y)						
New Business:	1-Jun-21					
Renewals:	1-Jul-21					

### Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$6500 Deductible

Comprehensive \$6500 Deductible

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	607	8	2027	13	15	3029	673	3730	5757
% +/- to Current Rates	-11.99%	-2.27%	32.24%	0.00%	-1.22%	0.00%	0.00%	61.03%	53.65%	58.93%	30.87%
005 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	607	8	2027	13	15	3029	673	3730	5757
% +/- to Current Rates	-11.99%	-2.27%	32.24%	0.00%	-1.22%	0.00%	0.00%	61.03%	53.65%	58.93%	30.87%
006 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	607	8	2027	13	15	3029	673	3730	5757
% +/- to Current Rates	-11.99%	-2.27%	32.24%	0.00%	-1.22%	0.00%	0.00%	61.03%	53.65%	58.93%	30.87%
007 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	607	8	2027	13	15	3029	673	3730	5757
% +/- to Current Rates	-11.99%	-2.27%	32.24%	0.00%	-1.22%	0.00%	0.00%	61.03%	53.65%	58.93%	30.87%

<sup>\*</sup> Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Current: Cla	ass	62	Discounts	None				
DR	١	6	Surcharges	None				
LP	N Rated	Heavy						
Ass	Assume no USA exposure. Assume radius of operation is less than 400 km.							
\$5,	\$5,000 Deductible for COLL & COMP, since \$6,500 is not available							

Proposed:	Class	62	Discounts	10% Conviction Free				
	DR	6	Surcharges	None				
	LPN Rated	Heavy						
	Assume no USA exp	osure. Assume radius	of operation is less that	an 400 km.				
	\$5,000 Deductible for COLL & COMP, since \$6,500 is not available							

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### Interurban Truck - Profile 2

Operator 1:

No driver training Licensed 35 years, Appropriate class license New business No AF accidents in 10 years No convictions in 10 years 2011 Peterbit 386

Use: 20% Quebec exposure, radius of operation over 160 km

List Price New: \$178,000

Implementation Dates (D/M/Y)						
New Business:	1-Jun-21					
Renewals:	1-Jul-21					

### Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$6500 Deductible
Comprehensive \$6500 Deductible

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	642	8	2062	13	15	3202	724	3954	6016
% +/- to Current Rates	-11.99%	-2.27%	39.87%	0.00%	0.49%	0.00%	0.00%	70.23%	65.30%	68.47%	36.76%
005 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	642	8	2062	13	15	3202	724	3954	6016
% +/- to Current Rates	-11.99%	-2.27%	39.87%	0.00%	0.49%	0.00%	0.00%	70.23%	65.30%	68.47%	36.76%
006 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	642	8	2062	13	15	3202	724	3954	6016
% +/- to Current Rates	-11.99%	-2.27%	39.87%	0.00%	0.49%	0.00%	0.00%	70.23%	65.30%	68.47%	36.76%
007 Current	1409	176	459	8	2052	13	15	1881	438	2347	4399
Proposed	1240	172	642	8	2062	13	15	3202	724	3954	6016
% +/- to Current Rates	-11.99%	-2.27%	39.87%	0.00%	0.49%	0.00%	0.00%	70.23%	65.30%	68.47%	36.76%

<sup>\*</sup> Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Current:	Class	62	Discounts	None				
	DR	6	Surcharges	None				
	LPN Rated	Heavy						
	Assume no USA exposure. Assume radius of operation is less than 400 km.							
	\$5,000 Deductible for COLL & COMP, since \$6,500 is not available							

Proposed:	Class	62	Discounts	10% Conviction Free					
	DR	6	Surcharges	None					
	LPN Rated	Heavy							
	Assume no USA exposure. Assume radius of operation is less than 400 km.								
	\$5,000 Deductible for COLL & COMP, since \$6,500 is not available								